

# JOE BLOGS

VP ENGINEERING | London

Experienced senior product manager with a strong background in fintech, fixed income derivatives trading, and market risk management, leading global teams and driving profitable growth.

## Executive Summary

- Senior Product Manager with extensive experience in fintech industries, including leadership roles.
- Expertise in cloud solutions, fixed income derivatives trading, and risk management.
- Proven track record of driving profitable revenue growth and product development.
- Advanced skills in MS Office, VBA for Excel, SQL, Bloomberg, and Reuters.
- Strong background in managing global teams, client engagement, and agile processes.

## Most Recent Role

VP ENGINEERING – A global fintech company – MAY '20 – PRESENT

- Managed and guided a team of 4 Senior Product Managers in the global team with responsibility to set direction for decision management ecosystem and client experience.
- Defined product vision, direction, roadmap, and growth opportunities based on market direction and domain expertise.
- Delivered financial results for market-leading decision management capabilities, with ultimate responsibility for ensuring profitable revenue growth on the product P&L.
- Acted as a connector and integrator between global teams, regional stakeholders, and customers.
- Drove success through agile process and actions, thought leadership, and interconnected communication streams.

## Relevant Skills

- Product management in fintech industries
- Advanced use of MS Office products, VBA for Excel, and SQL
- Team management and leadership
- Agile process implementation
- Expertise in fixed income derivatives trading and risk management

## Career History

Past three roles:

- **Director, Product Management, MacBook Technology, Nov '15 – May '20:** Led a global team of 16, managing product development for various asset classes and front office tools, contributing to ~\$70mm in revenue.
- **Fixed Income Derivatives Trader – Associate, Simons Smit International, Feb '14 – Nov '15:** Traded a range of fixed income products and priced CVA on uncollateralised IR derivative trades.
- **Front Office Fixed Income Market and Liquidity Risk Manager – AVP, Simons Smit International, Jan '13 – Feb '14:** Managed market risk reporting for European rates and emerging markets desks, developing and signing off daily risk reports.

## Education List

- BSc (Hons) Mathematics, Newcastle University, 2008

● Interested in finding out more about the candidate?

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